

## PROVEN RESULTS...



- ⬢** An equipment retailer joined BOBA and saved \$20,000 on credit card processing during the first year of membership. Furthermore, completion of BOBA's full business evaluation found critical deficiencies in the company's existing insurance policy since the store's warehouse was excluded and the company was not covered for transporting products to its customers. BOBA's comprehensive insurance solutions were put into action and the business owner now has peace of mind knowing they are properly covered.
- ⬢** A small business transport company has been utilizing BOBA's insurance and fuel service and has seen substantial operating cost reductions of over \$127,000 annually. The company is now utilizing BOBA's payroll and HR compliance services, which have resulted in better time efficiency with additional savings in operating costs.
- ⬢** A restaurant owner with two locations joined BOBA and is saving over \$3,100 a year after implementing BOBA's credit card processing service. With close to \$260 in savings each month, the owner now plans to expand one of the buildings for outdoor seating, which will increase sales.
- ⬢** An auto parts supplier with multiple store locations is using BOBA's credit card processing and fuel program. Savings on credit card processing is close to \$2,000 annually. An even larger savings is being realized on fuel through BOBA's fuel program. Before becoming a BOBA member, the business' parts delivery operations were paying retail pump prices. Now the owner is saving substantially on every gallon of fuel used.



**WHAT OUR MEMBERS ARE SAYING**

*"BOBA has been a very important part of our business for the past year and a half. We are saving thousands of dollars a year by using their credit card processing service, but the best part of membership is the full evaluation and risk advising services. They uncovered major deficiencies in our insurance policy, which put us at risk, and if something had happened it would have shut us down. As the business owner, I now have peace of mind knowing we are properly covered and running our business more efficiently and cost effectively. The membership fee is worth every dollar, our business will be a member for life!"*

*– S. Mohr, Owner Any Body Fitness*

*"Since becoming a BOBA member, I have saved at least 50% on monthly credit card processing fee which will add up to thousands in savings annually. During the business evaluation, my BOBA advisor found deficiencies in my insurance policy which I was able to fix and now I have peace of mind knowing my business is fully covered."*

*– A. Boruff, Owner Legends Custom Cuts*

*"Our church received advising services that usually only big companies can afford. Our visit was both enjoyable and valuable even before we received the full evaluation report. We are better stewards of our church's resources as a result of our association with BOBA and CBA."*

*– Paul Gilbert, Senior Pastor Four Oaks Community Church, Tallahassee, FL*










*"BOBA advisors and sales staff are great to work with and very knowledgeable about how to assist small business owners."*

*– Hartman's Flowers*

**BUSINESS OWNERS BENEFITS ASSOCIATION**

222 KELLER LANE, MARYVILLE, TENNESSEE 37801

## OUR SERVICES

-  Credit Card Processing Services
-  Energy Savings
-  360° Insurance Solutions
-  Payroll & HR Compliance
-  Fleet Services
-  Legal Services
-  Parcel Delivery Oversight
-  Fuel Program
-  Small Business Funding



### Credit Card Processing Services

**Average Annual Member Savings \$4,360.38**  
*Competitive rates & simplified payment processing from leading service providers*

### Energy Savings

**Potential 25-50% Savings Through Energy, Water and Waste Management**  
*Assesses facilities' existing systems to implement a tailored solution to fit your business needs*

### 360° Insurance Solutions

**Coverages at Competitive Rates**  
*BOBA's licensed advisors review all types of policies to identify potential loss exposures*

### Payroll & HR Compliance

**Eliminate the Need for an Admin Position, a Salary Savings of at Least \$32,360 Annually**  
*Simplify & Streamline Onboarding, HR, Payroll & Time Processes. Mitigate compliance risk & eliminate attorney fees and costly fines*

### Fleet Services

**Pre-determined, Low Cost Labor Rates for Repair**  
*24/7/365 low, fixed-rate towing service with on-site maintenance & inspections*

### Legal Services

**Eliminate \$300 an Hour Attorney Fees**  
*Unlimited legal consultation from contract review to debt collection for one low monthly fee*

### Parcel Delivery Oversight

**Receive Late and Lost Shipping Refunds at No Cost, Extra Time or Effort**  
*Weekly refunds credited to Your FedEx® & UPS® account*

### Fuel Program

**Save 10¢ per Gallon!**  
*Fleet analytics reporting & tracking to optimize fuel MPG*

### Small Business Funding

**Funding starting at \$5,000**  
*Discounted lump sum advances in exchange for agreed percent of sales - short & long term loans available*

**BUSINESS OWNERS BENEFITS ASSOCIATION**

222 KELLER LANE, MARYVILLE, TENNESSEE 37801